

## Patti DeNucci

The Intentional Networker™  
Award-Winning Author, Speaker & Consultant



Ready to attract *better* connections, customers, referrals, and opportunities?  
Network and build relationships in ways that work for *you* and your objectives?  
Enjoy a more successful and satisfying career and life?

Many networking experts will tell you that networking more is the key to attracting and building rewarding relationships. Patti DeNucci, author of the award-winning success guide *The Intentional Networker: Attracting Powerful Relationships, Referrals & Results in Business*, begs to differ. With more than 35 years' experience helping her clients become more connected, respected, and successful, Patti shares proven strategies that help people network *better*, not just more.

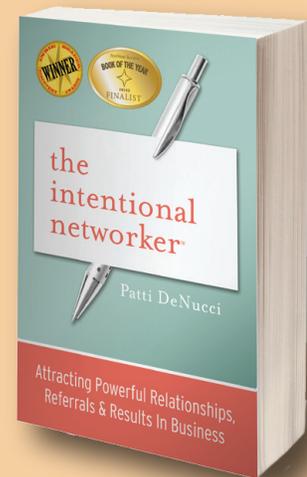
### Presentation Topics

**Patti's thought-provoking, easily-customized, and highly-memorable programs have established her as the go-to expert for practical techniques that make networking easier, more enjoyable, and a lot more effective. Her most popular topics include:**

- **The Intentional Networker™: Success Secrets for Connecting with Greater Purpose, Polish, Presence & Productivity**
- **The Magic of Engagement: How Good Conversation Leads to Great Connections**
- **Live, Work & Connect at a Higher Level™: Keys to Enjoying Greater Happiness & Success in Your Life, Career & Relationships**

**Patti's insights bring both inspiration and practical value to smart professionals who want to take their networking skills to a new level. She presents to:**

- Conferences
- Sales meetings
- Corporate & leadership events
- Association conventions
- Executive retreats
- Entrepreneurial groups



# LIVE, WORK & CONNECT AT A HIGHER LEVEL™

## Some of Patti's clients:

A+ Federal Credit Union  
Arizona Community Foundation  
Ascension  
BazaarVoice  
Carlisle  
City of Austin  
Concordia University  
Cintra  
Dell  
Executive Women in Texas Government  
HEB  
Hewlett Packard  
Lakeshore Public Media  
Microsoft  
NetSpend  
Nurses Unlimited  
PayPal  
Project Management Institute  
Rodan + Fields  
Silicon Valley Bank Private Equity  
Society for Marketing Professional Services  
Texas Association of Counties  
Texas Conference for Women  
Texas Healthcare Association  
Women Entrepreneurs of Minnesota  
Women's Network in Electronic Payments  
Worth - New York

**Patti DeNucci** was raised in an entrepreneurial family that placed a high value on community and connection. She has enjoyed successful careers in communications, promotion, and talent management and has been a business owner for more than 35 years. Her lifelong passion is studying, practicing, and teaching the art and science of attracting and building rewarding relationships. Patti has worked with and presented to hundreds of individuals and organizations across dozens of industries, helping them to generate millions of dollars in referrals and revenue. Her work, leadership, and reputation have earned her numerous awards in business, communications, and publishing. She also has been chosen to serve in leadership roles within the National Speakers Association at both the local and national levels.

"As our opening keynote speaker. Patti set the tone for the day with her charm and wonderful ideas on how to make the most of the conference and the networking that would take place. She made the process of working with her so simple. I highly recommend considering Patti for your conference!" - **Ginger Kelly, SMPS Pacific Rim Regional Conference Co-Chair**

"Patti's reputation among her peers, combined with the excellence of her professional presence (she lives what she teaches), led us to her as a speaker for our Career & Leadership Summit. She was the ultimate professional and had our attendees, from emerging leaders to C-level executives, completely engaged. They rated her the highest of all our speakers at the Summit. Patti is five stars." - **Lisl Dutterer, Executive Director, Wnet Women's Network in Electronic Payments**

"I cannot thank Patti enough for joining us at our convention. Our Consultants absolutely loved hearing from her." - **Shannon Apperson, Manager, Field Learning and Development Programs, Rodan + Fields®**

"Patti's presentation at the Silicon Valley Bank Private Equity event was fantastic. She offered a lot of useful tools interwoven into some very poignant personal stories." - **John Lambrech, CFO at W Capital Partners**

"Patti hit the mark with a targeted, inspirational, and informative presentation to a group of our elite sales force. She went above and beyond getting to know our industry, our company, and her audience." - **Nancy Pierce, VP of Training & Administration, Carlisle**

"Thanks to Patti DeNucci for a WONDERFUL and extremely helpful workshop. As always, the information was timely and delivered in her great way. I highly recommend her!" - **Jennifer Hughes, Employee Development Coordinator, A+ Federal Credit Union**

"Patti provided a thought-provoking presentation at the Lakeshore Public Media Women's Leadership Conference. Her engaging, interactive style also made the discussion a lot of fun!" - **Simonne T. Benoit, Environmental Engineer, ArcelorMittal Indiana Harbor LLC | ArcelorMittal USA LLC.**

"Patti served as a keynote speaker for our event and was absolutely phenomenal. She exudes professionalism. Her ability to connect with an audience and make you feel like a friend is truly amazing. She is an absolute joy to work with." - **Josh Delgado, Chair, SGMP P.I.E. Conference**

"Patti was an absolute pro, from beginning to end at the Austin Small Business Festival!" - **Joy Miller, City of Austin Small Business Development Program**

"I always enjoy hearing Patti speak and learning from her. She has an ease and vulnerability in front of people and really connected with our students." - **Dr. Donald Christian, CEO, Concordia University Texas**

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